



THE COMPANY

BOTTEL is a fast-growing, independent, full-service filling company, specialized in filling both small and large batches of beer. Working with dozens of different breweries across the Netherlands and Europe, BOTTEL fulfills brewers' and beer brands' co-packing needs by taking care of their complete packaging process from tank, to can, bottle, or box. Quality, Flexibility and Creating Simple Solutions to complex problems are paramount at BOTTEL.

We are looking for an Account Manager to expand our commercial team.

YOUR JOB

- As our Account Manager you are primarily responsible for maintaining and expanding relationships with existing BOTTEL clients.
- You will be able to acquire new clients in the Netherlands and Europe.
- As a beermarket-expert, you know the needs of our (potential) clients and you work closely with colleagues, so that BOTTEL can meet those needs.
- You coordinate trade fairs and events, and are closely involved in devising, coordinating, and implementing events that are (co-)organized by BOTTEL.

WHAT WE OFFER

- Excellent primary employment conditions,
- A lease car, laptop and mobile phone, alongside other secondary employment conditions,
- The opportunity to develop yourself through training and/or 'on the job', as well as developing a wide network of useful contacts within the beer industry,
- A great and friendly international and ambitious BOTTEL team, with whom we regularly drink a good glass of beer.

WHAT YOU BRING

- You have an entrepreneurial and sociable personality, and an affinity with beer and brewing is preferred but this can also be learned as you work.
- You are commercially driven, dynamic and punctual in the solutions you come up with for clients; if you make a promise, you know how to keep it.
- You have a HBO/BA degree, and preferably at least 3 years of (commercial B2B) work experience.
- Your English is fluent, and any other language is a preferred.
- Working in social situations is natural to you, and you are strong in maintaining long-lasting commercial relationships.
- You are a self-starter with flexibility, not a 9-5 mentality.
- Preferably, you live near Amsterdam (or are centrally located in the Netherlands), but since you have a national and even international role, this is certainly not a necessity.

WANT TO APPLY?

Interested? Then send an email with a (short) motivation and your CV to: gaius@bottel.beer

Do you have any questions after reading this vacancy? Please feel free to contact us by calling or texting Gaius Voûte on +31639761380.

Acquisition in response to this vacancy is not appreciated.